

# **Case Study**

# **Garden Spot Village Embraces Innovation with Viconic**



## **Results**

During the 12-month trial period, rooms equipped with Viconic demonstrated compelling results:

- Significant reduction in fall injury severity
- 0 severe injuries in Viconic-equipped rooms
- · 0 fall-related ER visits



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"If you're building or renovating and not looking at solutions like this, you're missing an opportunity to lead.

-Steve Muller, COO

## **Background**

Falls remain one of the leading causes of hospitalization and serious injury among older adults, presenting both clinical and financial challenges for senior care providers. Garden Spot Senior Living, a mission-driven community in Pennsylvania, sought a solution that would enhance resident safety without disrupting the aesthetics or function of their living spaces.

#### The Solution

To address this critical issue, Garden Spot turned to Viconic Fall Defense—a patented underlay system designed to reduce the severity of fall-related injuries while maintaining smooth, stable flooring for mobility aids and staff operations. "We've been focused on bringing innovative solutions to our community—things that meaningfully improve resident outcomes and quality of life, noted Steve Muller, Garden Spot's COO, "Viconic gave us a discreet but powerful way to reduce major fall injuries."

## **Early Results**

Although the percentage of total falls was higher in the Viconic- equipped rooms, the severity and consequences of those falls were significantly reduced. During the pilot period, there were no severe injuries or ER visits in the rooms where Viconic was installed.

#### **What's Next**

With strong initial results in skilled nursing, Garden Spot is expanding the system into Memory Care next. Discussions are also underway with the project architect and facilities team to incorporate Viconic into future renovations and new construction plans.

### **Conclusion**

Garden Spot's implementation of Viconic is a great example of how embracing innovation can directly impact health outcomes and position communities as leaders in their fields. For senior living, Viconic represents a smart, scalable investment in both safety and resident satisfaction.



